

Jelson

Head office

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Managing director

R S Jelley

Ownership

Private

Year to April	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Unit completions	302	321	315	345	386	345	331	372	327	294
Turnover £m	19.2	24.3	24.6	27.2	32.7	32.5	42.4	53.3	52.2	53.4
Trading profit £m	0.11	1.99	2.77	2.63	4.37	3.79	7.88	13.2	13.4	10.4
Pre-tax profit £m	-0.64	1.36	2.12	2.09	3.94	3.25	7.40	13.0	12.8	9.5
Trading margin %	0.6	8.2	11.3	9.7	13.4	11.7	18.6	24.7	25.7	19.5
Pre-tax margin %	-3.3	5.6	8.6	7.7	12.0	10.0	17.5	24.3	24.5	17.8
Net tangible assets £m	32.1	36.5	39.8	43.7	50.0	55.3	61.4	73.9	85.5	94.7

Note: Figures include some construction turnover but exclude rental income

Area of operation

East Midlands and Lincolnshire
ASP: c. £179,000

Land bank

About 3,200 plots with consent, plus options